

Membership

It's easy to become a member of NAEN. Simply visit www.naen.org, fill out the application form and return it with the appropriate funds. The membership year runs July 1- June 30.

Individual Membership \$100

Institutional Membership \$275
*(Includes membership for four people.
Additional people are \$75 each.)*

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**(check us out on the web:
www.naen.org)**

The web site has upcoming conference information, links to other educational sites and information about NAEN's services.

The members only section of the site has an electronic membership directory, a resource clearinghouse and back issues of the Bulletin.

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North American Association of
Educational Negotiators
PO Box 1068
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USA



North American Association
of Educational Negotiators

YOUR NETWORK OF EXPERTS



naen



Networking & Events

The North American Association of Educational Negotiators' membership reaches from coast to coast in North America. Members come from 46 states and provinces in the United States and Canada. NAEN members are management negotiators in K-12 school districts, community colleges and universities.

As a member you have complete access to people just like you, dealing with the same issues, and needing the same exchange of information.

Held in March each year, the NAEN Annual Conference is lively, practical and effective. Through panel discussions, how-to sessions and knowledgeable speakers, the annual conference gives attendees the information they need to be successful negotiators and managers.



To improve the knowledge and performance of education management negotiators by advancing their professional status, providing a forum of effective communication, and encouraging information exchanges among educational negotiators.

Benefits

NAEN works hard to keep ahead of the latest issues. We strive to articulate the management perspective, public policy implications and the importance of governance decision-making.

- Our bi-monthly Bulletin includes timely information you can use on a daily basis. Articles are written by experts and fellow negotiators about trends in collective bargaining, case study assessments, court decisions and law changes and new negotiating techniques. Back issues of the Bulletin are available and searchable on the NAEN web site.
- NAEN operates a Listserv for members. We use the listserv to announce report findings, vacancy notices, conference updates and other hot topics.
- Have you ever needed help on a tough issue facing your district? NAEN's Membership Directory is your resource for counsel and information. It contains contact information for each and every NAEN member. When an insurmountable problem lands on your desk, you will have hundreds of individuals who have probably experienced the same issue within your reach.

Proposal Costing Software

It is more important than ever to have accurate projections of labor costs when bargaining multiple-year collective bargaining agreements. But it can be difficult, at the bargaining table, to be able to reasonably establish the relative cost of different proposals.

Now you can quickly enter your agency's data into a spreadsheet and instantly get total-compensation cost information including cost-of-living-increases, step increments, longevity costs, stipends, associated payroll costs, insurance benefits, and extra duty. And you can analyze that information for up to five years at a time.

The NAEN Proposal Costing Model Software will allow you to quickly and easily model different proposals and assess the total compensation impact of each proposal. NAEN offers three software versions:

- Teacher Model - can accommodate salary schedules with a maximum of 30 steps and 12 columns.
- Faculty Model - can accommodate salary schedules with a maximum of 20 steps and an unlimited number of disciplines.
- Classified Model - can accommodate wage schedules with a maximum of 20 steps and an unlimited number of job classifications.

Each Model also includes these additional worksheets:

- Teacher Salary Guide: Settlement Solution Impact Matrix
- Health Insurance Bargaining: Settlement Solution Impact Matrix
- Teacher Salary Schedule Structural Analysis

Members get a 10% discount on the software.